



# 2023

## ANNUAL REPORT

FISCAL YEAR JULY 2022 - JUNE 2023



## ABOUT HOME OF THE SPARROW

Home of the Sparrow's mission is to reduce the prevalence of homelessness among women, children, families, and individuals through creative strategies and community partnerships that result in lasting self-sufficiency. Home of the Sparrow opened its doors as a registered 501(c)3 non-profit homeless shelter in 1987. Today, Home of the Sparrow not only provides Transitional Shelter but also Affordable Housing and Rapid Re-Housing combined with Wrap-Around Supportive Services that address the core issues of homelessness.

Home of the Sparrow received over 1,300+ calls in Fiscal Year 2023 from those in crisis, and we directly served over 590 women, children, and individuals! Over 70% percent of the clients we serve have experienced domestic violence at some point on their journey. Other reasons for homelessness include unforeseen housing or financial crisis, a death in the family, or a medical emergency. The economy and rising cost of living contribute to unstable housing situations.

Currently, Home of the Sparrow operates:

- A Transitional Shelter that holds up to 40 individuals per night
- 25 Affordable Housing Units throughout Northern Illinois
- 5 Subsidized Apartments for low-income individuals who are not ready for permanent housing
- Multiple Rapid Re-Housing Programs that assist people experiencing homelessness into permanent housing



# MISSION & VISION

## MISSION



To reduce the prevalence of homelessness among women, children, families, and individuals through creative strategies and community partnerships that result in lasting self-sufficiency.

- 1985** A task force is formed to address the increasing numbers of homeless women and children in McHenry County
- 1986** The McHenry County Interfaith Shelter, later renamed Home of the Sparrow, applies for 501(c)3 status and opens its first rented shelter in McHenry
- 1987** 501(c)3 status is granted • Sixteen women & children are sheltered
- 1991** Current McHenry Shelter site is purchased
- 1992** Home of the Sparrow helps to open the Lake County Haven Shelter • The first Sparrow's Nest Thrift Store and Donation Center opens in McHenry
- 1993** Waukegan Road Apartments site is purchased
- 1994** Opened Boy's Shelter in Woodstock (Closed 1996)
- 1995** Helped create and open Pennsylvania Home of the Sparrow
- 1997** Opened Palatine Shelter • Crystal Lake site shelter is purchased • McHenry Shelter is expanded to include 4 additional shelter units • Winner of Governors Home Town Award for Volunteerism
- 1998** Opened Cary Sparrow's Nest • Opened Arlington Heights Sparrow's Nest • Winner of Governors Home Town Award for Volunteerism
- 1999** Choate Ascent Center further expands McHenry Shelter with a 10 year program
- 2000** Arlington Heights Sparrow's Nest moves to Palatine
- 2007** Palatine Shelter transferred to WINGS for program efficiency
- 2008** Woodstock Sparrow's Nest opens • Initial discussions occur related to the potential acquisition of agency-owned housing units

## VISION



To provide Hope, Opportunity, and Support that empowers women, children, families, and individuals who are experiencing homelessness as they journey to self-sufficiency.

- 2012** Home of the Sparrow acquired 13 units of housing from McHenry County and the Housing Opportunity Development Corp. • Algonquin Sparrow's Nest opens
- 2013** Awarded funding through the HUD-HOME program, ultimately acquiring 6 additional affordable housing units
- 2014** The Outreach & Prevention Program starts • Mundelein Sparrow's Nest opens
- 2015** McHenry Shelter expansion for 5 additional units
- 2016** Added 19th Affordable Housing unit • Education and Employment Program is piloted • Moved Headquarters Office to new location • Mundelein Sparrow's Nest expansion • Cary Sparrow's Nest furniture showroom renovation expansion • Sold Crystal Lake Shelter • Awarded "Nonprofit of the Year" by Shaw Media • Expanded McHenry Shelter parking lot
- 2017** Added 21st, 22nd, 23rd, 24th and 25th Affordable Housing units
- 2018** Third Lake Sparrow's Nest opens • Welcomed Community Threads Thrift Store into our resale family • Added our 26th & 27th Affordable Housing Unit
- 2019** Community Threads officially merged into HOS • Launched Sparrow's Nest eBay online thrift store • New FiveStars Loyalty Program for thrift stores
- 2020** Employment Program Launch • Sparrow's Nest Thrift Store - Algonquin location permanently closed in October
- 2021** Hosted first-ever virtual fundraiser event
- 2022** Hosted 35th Anniversary Gala raising \$107,000 • Hosted Celebration of Women Brunch raising nearly \$15,000
- 2023** Purchased new headquarters building and moved to Woodstock, IL.



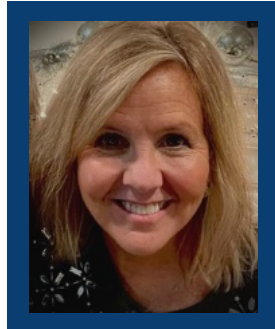
# MEET THE HOS LEADERSHIP TEAM



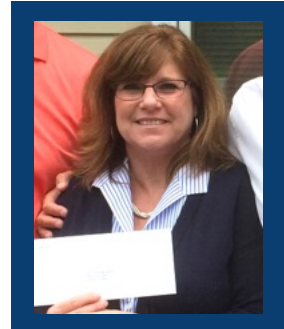
**Matt Kostecki**  
**MSW - Executive Director**



**Judy Degutis**  
**Director of Retail**

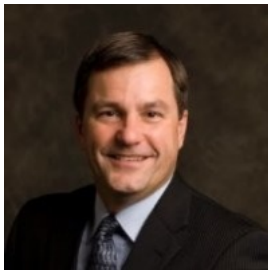


**Liz Heneks**  
**VP of Program Services**



**Debbie Degraw**  
**VP of Development**

## BOARD OF DIRECTORS FY2023



**Bill Koenig**  
**HOS Board President**



**Brian Silver**  
**HOS Board Vice President**



**Barbara Webb**  
**HOS Board Secretary**



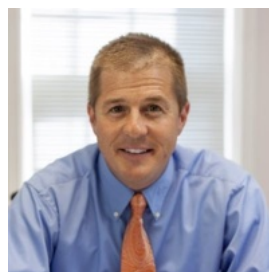
**Dean Karamagianis**  
**HOS Board Treasurer**



**Peggy Devorse**  
**HOS Board Director**



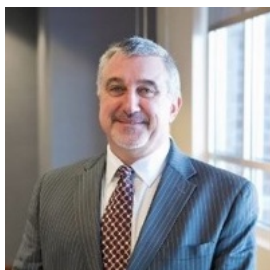
**John Eiermann**  
**HOS Board Director**



**Chris Christensen**  
**HOS Board Director**



**Johnathan Fox**  
**HOS Board Director**



**Jim Thorpe**  
**HOS Board Director**



**Kelli Wegener**  
**HOS Board Director**



**Rellina Brown**  
**HOS Board Director**



**Ann P. Rosenbaum**  
**HOS Board Director**

## ***From Our Executive Director*** ***Matt Kostecki***

“Home of the Sparrow is excited and grateful to have reached its 36th year serving the McHenry County and Northern Illinois community. We have been privileged to provide much-needed programs and services for women, children, and individuals experiencing homelessness, and our success is a testament to the unwavering support of the community. This past year saw us returning to the Sanfilippo Estate for our 36th Anniversary Gala, which raised over \$50,000 for our programs and services. We are proud to have relaunched our Employment Assistance program to help clients navigate finding and applying for work. Additionally, our thrift stores, headquarters, and programs benefited from the 30,836.28 hours of service provided by over 430 dedicated volunteers. Our programs and services provided support to over 596 individuals (unduplicated) across our transitional shelter, affordable and subsidized housing, case management, and employment assistance. 82% of individuals who exited Home of the Sparrow’s services entered a positive housing destination. We obtained two new Subsidized Apartment Program housing units in Marengo to help increase the amount of affordable housing in McHenry County. We also assisted over 280 community clients in accessing more than \$493,000 in assistance through the McHenry County Emergency Utility and Rental Assistance Program (McEURAP). This fiscal year, we made significant strides in accomplishing the goals set forth in the first year of our strategic plan. To enhance outcomes and efficiency, we enlisted Ground Floor Partners to conduct a feasibility study of the agency. Simultaneously, we redefined the agency's core values with input from staff across all departments. The newly articulated Core Values are Passion, Respect, Integrity, Dedication, and Empathy (P.R.I.D.E.)- which now serve as the guiding principles for our organization. We are always looking for opportunities to enhance our staff's knowledge and were happy to send all of our Store Managers to training available through Not-for-Profit Resources and NARTS, a nationally accredited organization dedicated to Thrift and Consignment Stores. Our efforts paid off, as The Sparrow's Nest and Community Threads Resale Shops had a great year, bringing in over \$4 million in sales. With more positive change on the horizon, we are excited for Fiscal 2024. The purchase of our new headquarters makes it a permanent home for the agency. The new site will allow us to grow our program services and provide more resources for our clients. We are looking forward to continuing our impact on our community. We extend our heartfelt thanks to everyone for their generosity, whether through monetary or in-kind donations to the shelter needs wish list, volunteering time, shopping at our thrift stores, attending our events, or spreading awareness about HOS’ mission. Home of the Sparrow is profoundly grateful for your time, commitment, and support, and we are looking forward to continuing our impact on our community.”



## ***From Our Board of Directors President Bill Koenig***

“Home of the Sparrow’s vision is to provide Hope, Opportunity, and Support that empowers women and children as they journey from homelessness to self-sufficiency. As the needs of women, families, and individuals in our county continue to increase, Home of the Sparrow remains a resource for this underserved population. This last fiscal year, over 590 clients were served, 72% of whom have had a history of domestic violence at some point in their lives. HOS also has served over 1,300 individuals through referrals to community resources, and 82% of our clients exited our programs toward a positive housing destination. The HOS team is dedicated to delivering the services and solutions to meet the needs of those families each and every day. We have increased our ability to provide housing solutions for our clients. As of FY2023, HOS operates a transitional shelter, 25 affordable housing units throughout Northern Illinois, 5 subsidized apartments for low-income individuals, and multiple Rapid-Rehousing Programs that



assist people experiencing homelessness into permanent housing. I recently spoke with one of our Sparrow’s Nest (Home of the Sparrow’s Thrift Stores) cashiers and found her response truly inspiring. Having experienced homelessness herself, she emphasized the critical importance of HOS’s daily efforts. This sentiment echoes throughout the organization – a testament to the great culture fostered by dedicated individuals who genuinely believe in our vision and are committed to serving those in need. As we embark on the 2024 fiscal year, we celebrate a significant milestone — the inauguration of our new headquarters building. This space not only enhances our ability to serve existing clients but also allows for the expansion of our reach, all within an environment that better supports our staff. Since 1987, Home of the Sparrow has been dedicated to serving women and families in the McHenry County area. Moving forward, we remain focused on our core values and strategy. In closing, I want to express my unwavering belief that I truly believe Home of the Sparrow possesses the right people, the right strategy, and the passion needed to continue successfully serving our clients.”

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## **THANK YOU TO HOME OF THE SPARROW'S GRANT FUNDERS**

Major portions of Home of the Sparrow's funding arrive in the way of foundation, government, and corporate grants. Funding received from these sources is used towards general operations, direct client services and supportive services, affordable housing, and rapid rehousing. Home of the Sparrow would like to thank all of the organizations that have provided funding over the past year! We truly appreciate your support!

Alfred Bersted Foundation  
Allstate Foundation  
Andrew & Alice Fisher Charitable Trust  
Aptar Group  
Barrington Junior Women's Foundation  
Baxter Credit Union (BCU)  
Blowitz-Ridgeway Foundation  
Community Foundation for McHenry County

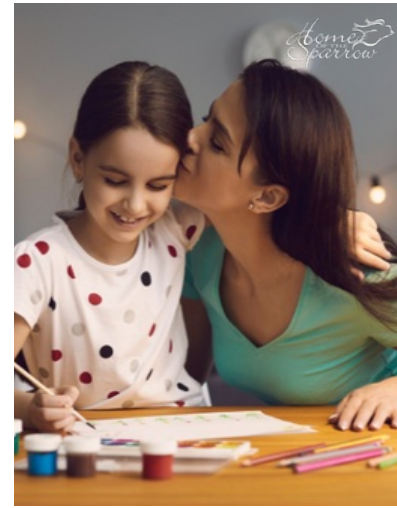
Ecolab Foundation  
Firefighter's Charitable Foundation  
First National Bank of Omaha (FNBO)  
Fred J Brunner Foundation  
George M. Eisenberg  
Gerry and Bill Cowlin Foundation  
McHenry Kiwanis Youth Program

Mental Health Resource League  
Nicor  
Northwestern Medicine  
Old National Bankcorp  
Rotary Club of Palatine  
TJX Foundation Inc  
Walmart: Johnsborg  
Woodstock Rotary



# PENNY'S JOURNEY WITH HOS

"Penny called Home of The Sparrow after a separation from her child's father. Her family was now living in another state, and because of custody issues, she could not relocate to be closer to her support system. She needed a place to go to get back on her feet. Home of the Sparrow's Transitional Shelter was just the place! Case Managers worked with Penny to develop a plan that would enable her to find employment and work through the barriers that prevented her from achieving self-sufficiency. The first few months Penny took on low-paying jobs that provided no benefits. She found a job that was a temporary to hire that would eventually change her world. After working at the Fortune 500 company for a few months, they officially hired her on as a permanent employee. She applied for the Affordable Housing Program through Home of the Sparrow and moved out of the shelter and into a home. Over the course of the year that Penny was in our Affordable Housing Program, she received several raises and



promotions, registered her daughter for school, reconnected with family members, and began to put money into savings. When it came time for Penny's lease renewal, it was determined that she was overqualified for the Affordable Housing Program and she was financially ready to go back into community living. Penny was initially apprehensive because she had grown to feel comfortable with and trust Home of the Sparrow, and she was nervous about being completely on her own. With encouragement from her case manager, Penny began to look for housing and was able to find an apartment that would suit her and her daughter's needs. Today, Penny still works for the same company that hired her while living in the transitional shelter. She now has a home for herself and her daughter and a strong support system."

# NICOLE'S STORY OF HOPE



Nicole is a single mother of three children. She and her family have benefited greatly while receiving rental assistance under Home of the Sparrow's Treasury program. During these 18 months, Nicole has worked three jobs in order to pay down her credit card debt and car loan. Her credit score has also been positively impacted, as the rental assistance she received helped make room in her budget to pay down debt and make sure bills were paid on time. During her initial intake at Home of the Sparrow, Nicole recognized her strengths as being resilient, optimistic, and persevering in the face of difficulties. She has shown this to be true as she has prepared to transition from free housing to taking on the responsibility of renting her own home. Despite the barriers she experienced during her search, Nicole has successfully found a new apartment unit within her budget and big enough for her family to enjoy. Thanks to the

assistance she received from Home of the Sparrow, Nicole is now in a better position to provide for her family.

HOPE

OPPORTUNITY

SUPPORT

# VOLUNTEERS



**430** 

TOTAL  
NUMBER OF  
VOLUNTEERS  
IN FY 23



**8** 

TOTAL  
NUMBER OF  
GROUP  
VOLUNTEERS  
IN FY 23



**39,836.28**

TOTAL  
VOLUNTEER  
HOURS  
IN FY 23



**Volunteers are the backbone of the agency! Home of the Sparrow thanks each and every volunteer and volunteer group for dedicating their time and talents to help those in need!**



# PROGRAMS & SERVICES



## SHORT-TERM TRANSITIONAL SHELTER

The shelter provides secure living conditions in a communal environment and wraparound services designed to meet clients “where they are” to help them move toward a new beginning and a self-sufficient lifestyle. Services include case management, linkages to community resources, employment and career planning, mental health services, and more. The shelter provides nine dorm-style rooms with two communal kitchens, shared bathrooms, a children’s play area, a computer area, and laundry facilities. There are four two-bedroom individual living units for larger families that additionally include a small kitchen, bathroom, and living room. To ensure the continued safety and comfort of our clients, the flooring in both of the common spaces in the shelter was replaced with the help of an IDHS tax-write grant. Similarly, the area surrounding the children’s play area outside the shelter was replaced with rubber mulch, which was funded by the McHenry Kiwanis Club. Currently, the shelter can serve up to 40 individuals per night. Clients can stay up to 9 months, and approximately 82 percent of clients exited to a positive housing destination in FY 2023.

In fiscal year 2023, the shelter served 88 clients  
(45 adults and 43 children).

## RAPID RE-HOUSING (RRH)

HOS' Rapid Rehousing Program is funded through several federal grant-funded programs including the Illinois Department of Human Services and Housing and Urban Development. HOS can provide short to medium-term rental assistance to families experiencing homelessness. Similarly, HOS runs an RRH-Domestic Violence Turning Point Program. This program is reserved for victims of domestic abuse with special consideration for those coming from Turning Point Domestic Violence Services.

HOS RRH clients and families are ready to bypass the transitional shelter services and, with assistance, enter directly into housing. HOS’s supportive and direct client rental assistance services are provided for up to a year. Rental assistance provides clients with financial resources to enter housing in the community, such as first and last month’s rent and/or security deposits. This program aims to rehouse families and individuals into permanent housing within 30 days of program entry and maintain permanent housing at both six-month and twelve-month check-ins.

In fiscal year 2023, HOS assisted 40 individuals in their  
Rapid Re-Housing Programs (17 adults and 23 children).

Individuals who enter HOS's programs receive supportive and holistic services that address the core issues of homelessness.

### These services include:

Case Management and  
Advocacy Support

Basic needs assistance  
(clothing, toiletries, food,  
etc.)

Counseling and complex  
trauma interventions

Linkages to behavioral  
health resources

Career assistance, job  
searching assistance, and  
trauma-informed job  
counseling

Linkages to educational  
opportunities and  
scholarships

Life skills training

Linkages to community  
resources

Transportation assistance

Aftercare services



## COMMUNITY SUPPORT AND HOUSING

The Tenant Based Rental Assistance Program offers subsidized rents for tenants who qualify as low-income with an income less than 60% AMI. However, HOS accepts tenants at or below 50% AMI. HOS seeks tenant referrals that serve high barrier populations, including individuals who are unemployed, under employed and homeless, those who have mental health or substance abuse issues, seniors, individuals with disabilities, and those from domestic violence situations. Rent can be subsidized for up to one year. HOS provides wraparound services that include case management, advocacy, and support for tenants to ensure a successful transition to permanent independent living and self-sufficiency.

**In fiscal year 2023, this program served 32 individuals (16 adults and 16 children).**

The partnership between HOS and the CDBG included a grant to fund case management, hotel/motel vouchers for individuals experiencing homeless during COVID 19 crisis, and short term rental assistance (up to 3 months).

**In fiscal year 2023, this program served 9 individuals (3 adults and 6 children).**

HOS Partnered with the McHenry County Community Development division to assist community members in applying for and accessing emergency utility and rental assistance through McHenry County Emergency and Rental Assistance Program (MCEURAP). HOS provided housing relocation case management to individuals receiving this assistance.

**In fiscal year 2023, this program served 282 individuals and HOS helped access over \$493,000 in assistance.**

## PROGRAMS & SERVICES



### AFFORDABLE HOUSING (AHP)

HOS's Affordable Housing Program serves individuals whose income is at or below 50 percent of the Area Median Income for McHenry County. The program offers hope for families in need of affordable housing. Families in the HOS affordable housing units are eligible for continued case management and counseling services. Reasonable rents allow families to manage their monthly budgets while getting to experience a new sense of self-reliance.

**HOS has 25 housing units scattered across Northern Illinois. These units provided stable housing for 36 adults and 43 children.**

### SUBSIDIZED APARTMENTS (SAP)

Most families coming into the HOS Subsidized Apartment Program are geared to move into permanent housing after approximately 1 year. However, while some families may be ready to move into a more independent lifestyle, they need extra time to build resources and skills prior to moving into housing within the community. SAP provides that vital bridge between shelter services and independent living. SAP participants generally stay in one of the agency's apartment units for up to a year, receiving all the same services offered in the shelter program. While in the program, clients continue to build skills and resources needed for independent living. With the support of the Advance McHenry County Grant, HOS partnered with ARPA (American Rescue Plan Act) and added two additional SAP units in FY23 to increase our agency's total number of units to 5.

**During fiscal year 2023, this program served 18 individuals, 7 adults and 11 children.**



# PROGRAMS & SERVICES

## SUPPORTED EMPLOYMENT PROGRAM (SEP)

Each of Home of the Sparrow's clients has access to an Employment Specialist who is able to assist them on their journey with employment. Home of the Sparrow's Employment Specialists thoroughly assess each client's skills, preferences, and abilities. Once these areas are identified, our staff and the individual identify job opportunities that best fit their skill sets and can assist with the application process, conducting mock interviews, career planning, and goal setting, linkages to Educational Programs, GED, employment certifications, and more! 71% of participating clients developed a resume and over 29% of participating clients gained/increased employment or enrolled in an advancing education program.

Our Employment Specialists connect with local employers to gather information about upcoming job opportunities, skills needed, and any other requirements for employment. Our Employment Specialists not only support our clients throughout their employment but also support our community partners. While the SEP was built on established partnerships with McHenry County College and the McHenry County Workforce Development Network, the SEP Coordinator established ongoing partnerships with more than 23 additional community organizations and employers during the year, including Express Employment Professionals (temporary employment placement agency), AW Companies (remote work), and others. These community partnerships will be critical to the continuation of the program and its success moving forward, as they provide potential landing spots for clients looking for work and serve as examples for other employers who will benefit from HOS's clients and supported employment case management.

In fiscal year 2023, the Supported Employment Program served 51 clients

# 82%

**of individuals  
exiting  
Home of the  
Sparrow's  
services  
successfully  
entered a  
positive housing  
destination.**



HOPE



OPPORTUNITY

# 590+

**individuals  
(unduplicated)  
served  
through Home  
of the  
Sparrow's  
programs  
and services**



SUPPORT





## Community Threads

A Home of the Sparrow, Inc. Resale Store

# HOME OF THE SPARROW'S 7 THRIFT STORES

The purpose of the Sparrow's Nest Thrift Stores and Donation Centers and Community Threads is to support the mission of Home of the Sparrow.

Net proceeds from the thrift stores are used to support all of the programs and services for the women and children in Home of the Sparrow's various transitional housing programs.

With the exception of mattresses and box springs, everything sold in the stores is donated, and donations are accepted at all stores. Not only do the stores provide unrestricted income and daily cash flow to Home of the Sparrow, but they are also a zero-cost provider of clothing, furniture, and housewares to Home of the Sparrow clients.

HOS's thrift stores are thankful for the many volunteers who give their time each week to help organize, price, and display donations, assist with sales, and provide friendly customer service.



## QUICK FACTS

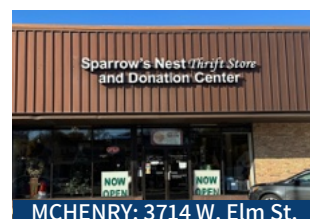
- 7 Total Thrift Stores – 6 under the banner of Sparrow's Nest Thrift Store and Donation Centers, 1 under the banner of Community Threads Upscale Resale Store
- 100,000 sq. ft. of total space devoted to resale operations
- 17,000 register transactions per month on average across all stores
- 3 box trucks averaged 193 monthly furniture pickups
- 37 total thrift store vouchers issued to HOS Clients and neighboring agencies
- The McHenry and Mundelein locations have an attached 2500 sq. ft. distribution storage facility
- Community Threads has a 3400 sq. ft. offsite storage facility
- 581,765 pounds of recycled textile donations were received by HOS's 7 thrift stores

In FY 2023, the seven Home of the Sparrow Thrift Stores produced \$4,258,000 in income, exceeding FY 2022 by 2.5%.

## HOS THRIFT STORE LOCATIONS



CARY: 380 N. Northwest HWY



MCHENRY: 3714 W. Elm St.



WOODSTOCK: 120 E. Calhoun St.



MUNDELEIN: 357 Townline Rd.



PALATINE: 275 E. Northwest HWY



THIRD LAKE: 34500 N. HWY 45



ARLINGTON HEIGHTS: 250 W. Rand Rd.

# HOME OF THE SPARROW EVENTS

Home of the Sparrow is pleased to announce that in the fiscal year of 2023, we hosted three amazing fundraisers that raised over \$90,000 in life-changing funds to support local families facing homelessness. More than 650 guests, staff members, and volunteers came together to socialize, dine, play games, golf, fundraise and celebrate the HOS mission. We treated our guests with great hospitality and entertainment, and they provided our clients with a brighter future. This is a partnership that we are eager to continue for many years to come. Please know that more than 88% of our overall event earnings go back to directly support our Program Services. Thank you to all who attended and contributed. We look forward to seeing you all again next year!



## ANNUAL CHARITY OKTOBERFEST GOLF OUTING

Our annual Charity Golf Outing, held at the top-rated Bull Valley Golf Club, is our second-largest fundraiser of the year and was attended by more than 100 guests and volunteers. Although the sun did not shine on us, our sponsors and donors certainly did! Registrations, raffle tickets, games, and donations provided HOS with more than \$31,600 net earnings.

## CELEBRATION OF WOMEN LUNCHEON: LAUGH YOURSELF SILLY WITH KELLY SWANSON

Our Celebration of Women Luncheon held at the Boulder Ridge Country Club was a hit with headlining comedian and keynote speaker Kelly Swanson. More than 200 guests, volunteers, and staff members “Laughed Themselves Silly” through an uplifting and inspirational hour of storytelling. Registrations, raffles, silent auctions, and donations helped us raise nearly \$10,000 to support women, children, and individuals.



## SIGNATURE EVENT: GALA DU CIRQUE

The charming and astonishing San Filippo Estate provided the perfect backdrop for the Gala du Cirque. Nearly 200 guests celebrated our Parisienne circus theme with demonstrations from an authentic calliope (circus pipe organ), rides on the beautifully restored 18th-century carousel, and readings from renowned mentalist Nolan Webster. Our largest fundraiser of the year was able to provide a magical amount of donations through registrations, live and silent auctions, raffles, and games. We were pleased to bring in more than \$53,000 to create a life-changing impact on the families that rely on us as they grow into a brighter future.

**THANK YOU TO THE DONORS, SPONSORS, ATTENDEES, VOLUNTEERS,  
& STAFF WHO WERE A PART OF OUR FY23 EVENT SEASON!**



# FY23 SPONSORS

On behalf of the women and children served, Home of the Sparrow extends heartfelt appreciation for financial support during the 2023 fiscal year. The success of HOS's fundraising events depends greatly on the generous support from these wonderful sponsors. We also appreciate the efforts of other organizations and businesses that hosted benefit events to raise funds and awareness for HOS's programs and services. The support from each of these sponsors, groups, and events shows a strong commitment to improve the community. Thank you!



## COMMUNITY/THIRD PARTY EVENTS AND SUPPORTERS

Home of the Sparrow is incredibly grateful for the support of its numerous Third Party Fundraiser providers. Organizations, schools, neighborhoods, and individuals showed kindness, generosity, and ingenuity in providing HOS with life-changing funds and supply donations. Donors and crafters kept our families warm and dry with coats, boots, mittens, and hats. An endless number of individuals helped stock us up with all of the items needed by families starting out in a new home and getting ready for a new year of school. The funds raised ensure that our clients had a safe place to live, reliable transportation, childcare, case management services and so much more! We are continually moved and grateful for how much our community cares and supports families facing dark times. Thank you to each and every one of you that has reached out to support Home of the Sparrow in FY 2023.



# FY2023 FINANCIALS

Year Ended June 30th, 2023

|   | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total               |
|---|-------------------------------|----------------------------|---------------------|
| <b>REVENUES, GAINS, &amp; OTHER SUPPORT:</b>          |                               |                            |                     |
| Donations   | \$ 621,560                    | \$ 301,692                 | \$ 923,252          |
| Grants  |                               |                            |                     |
| Governmental  | 1,947,651                     | -                          | 1,947,651           |
| Private   | 241,726                       | -                          | 241,726             |
| United Way  | 36,831                        | -                          | 36,831              |
| In-Kind Contributions                                 | 80,466                        | -                          | 80,466              |
| Retail Sales  | 4,338,271                     | -                          | 4,338,271           |
| Program Income  | 180,113                       | -                          | 180,113             |
| Special Events Income                                 | 222,169                       | -                          | 222,169             |
| Investment Return, Net                                | 86,855                        | 2,485                      | 89,340              |
| Miscellaneous Income                                  | 19,065                        | -                          | 19,065              |
| Gain/(loss) on Sale of Fixed Assets                   | 750                           | -                          | 750                 |
| Net Assets Released From Restrictions                 | 50,025                        | (50,025)                   | -                   |
| <b>TOTAL REVENUES, GAINS, &amp;<br/>OTHER SUPPORT</b> | <b>7,825,482</b>              | <b>254,152</b>             | <b>8,079,634</b>    |
| <b>EXPENSES:</b>                                      |                               |                            |                     |
| Program Services                                      | 6,612,327                     | -                          | 6,612,327           |
| Management & General                                  | 427,160                       | -                          | 427,160             |
| Fundraising & Development                             | 315,873                       | -                          | 315,873             |
| <b>TOTAL EXPENSES</b>                                 | <b>7,355,360</b>              | <b>-</b>                   | <b>7,355,360</b>    |
| <b>CHANGE IN NET ASSETS FROM OPERATIONS</b>           | <b>470,122</b>                | <b>254,152</b>             | <b>724,274</b>      |
| <b>NET ASSETS - BEGINNING OF YEAR</b>                 | <b>8,029,855</b>              | <b>495,287</b>             | <b>8,525,142</b>    |
| <b>NET ASSETS ADJUSTMENT</b>                          | <b>552,529</b>                | <b>-</b>                   | <b>552,529</b>      |
| <b>NET ASSETS - END OF YEAR</b>                       | <b>\$ 9,052,506</b>           | <b>\$ 749,439</b>          | <b>\$ 9,801,945</b> |

## DID YOU KNOW...

In FY23, Home of the Sparrow had a total of 62 part-time and 50 full-time employees from our programs and services, administrative, development, and thrift store locations. Home of the Sparrow is proud of its talented and dedicated employees, who work tirelessly day in and day out to serve the clients in our programs.



Home of the Sparrow Administrative Office  
1991 Duncan Place  
Woodstock, IL 60098



[www.HOSparrow.org](http://www.HOSparrow.org)  
[info@hosparrow.org](mailto:info@hosparrow.org)  
(815) 271-5444



@homeofthesparrowillinois



@homeofthesparrowinc



Home of the Sparrow, Inc.



@homeofthesparrowillinois

HOPE

OPPORTUNITY

SUPPORT